

## Volume Discounts for Holiday Detectors

Effective immediately, the following volume discounts will be granted off of list price:

- From 1 to 5 detectors, no end-user discount;
- From 6 to 10 detectors, **4% end-user discount**;
- From 11 or more detectors, **6% end-user discount**.

The following SPY Models are eligible for this volume discount and may be mixed on the same order but must be scheduled for the same shipment: **Model 115; Model 125; Model 135; Model 780; Model 785; and Model 790**. If PIC elects to split the shipment to accommodate manufacturing schedules or shipping requirements, the order will not be disqualified for the volume discount.

There are restrictions placed on these discounts. The following restrictions apply:

- Model 670 wet sponge units are not included;
- To qualify, the total number of detectors must be placed on the same order;
- To qualify, the total number must be requested to be shipped on the same shipment (i.e., periodic shipments dispersed over a blanket order do not qualify)
- No request will be approved to combine past or future orders to meet discount qualifications.
- If an end-user customer places an order qualifying for a volume discount with a distributor, the distributor will have to place the order with PIC at that time to obtain the volume discount (i.e., PIC will not reimburse the distributor for the discount when the distributor is satisfying the order by combining previous orders)

As always, we will encourage our end-users to contact their SPY Distributor for assistance in placing an order.